

40 Names in 4 minutes

you want a great turn out at your Visitors Day, right?

Here is a quick way to easily come up with people to invite! It all starts with developing a list of 40 names. Why 40 you ask? Well, TYPICALLY only half of the people you invite will consider attending your event. Of those half that say they will come, some will cancel the day before or even the day of the event. Others that can not attend may tell a friend or coworker about it. The point is, in order to get great results and have an AMAZING event all members must invite 40.

Name	Phone	RSVP	Know?	Name	Phone	RSVP	Know?
Four names of Professions from your contact sphere				Four names from your phone contact			
1				21			
2				22			
3				23			
4				24			
Four names of professions for your members' contact sphere				Four names from your spouse/ coworker contact list			
5				25			
6				26			
7				27			
8				28			
Four names from other networking groups (PTA, Chamber, Church, Neighborhood)				Four names who have invited you something			
9				29			
10				30			
11				31			
12				32			
Four Names from your Holiday Card list				Four names of people you currently do business with that are not in your chapter			
13				33			
14				34			
15				35			
16				36			
Four names from Social Groups (Bowling, Baseball, Fantasy Football...)				Four names of people you want to know			
17				37			
18				38			
19				39			
20				40			

Want to double your results? Encourage everyone that says they will come to bring a guest or 2 with them!